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Mitchell M. Maynard
Dorice A. Maynard
Defendants in Pro Per

# IN THE SUPERIOR COURT OF THE STATE OF ARIZONA IN AND FOR THE COUNTY OF MARICOPA

SHURWEST PRODUCT CONNECTION, LLC dba

The Annexus Group,

Plaintiff,

VS.

MOTION TO DISMISS COMPLAINT

PREMIUM PRODUCERS GROUP, LLC;
MITCHELL M. MAYNARD and DORICE

MAYNARD,

Defendants.

Defendants respectfully request that the Court dismiss the plaintiff's Complaint pursuant to 16 A.R.S. Rules of Civil Procedure, Rule 12(b)(2), (5) and (6), for insufficient service of process, for lack of personal jurisdiction (doctrine of forum non conveniens), and for Plaintiff's failure to state a claim upon which relief can be granted.

The primary basis for this motion is that the service of the Summons to the Defendants was deficient and improper, per 16 A.R.S. Rules of Civil Procedure, Rule 4.2(c); but even if service was to be somehow ruled sufficient, Defendants move that the Superior Court of Arizona should not retain jurisdiction in this matter, as to do so would create a great hardship for the Defendants, a married couple with a minor child and who both work and reside solely in California.

The secondary basis for this motion, but of no less importance, is that the Plaintiff fails to state a claim upon which relief can be granted.

These motions are supported by the accompanying memorandum of points and authorities.

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## MEMORANDUM OF POINTS AND AUTHORITIES

## I. Insufficiency of service of process

On March 13, 2007 Dorice Maynard faxed a courtesy letter to the attorney for the Plaintiff (please see Exhibit A, attached), bringing to his attention the gross inadequacy of service and urging them to correct the situation and/or withdraw the Complaint. Given that the Plaintiff was already well acquainted with Mitchell Maynard, Dorice Maynard, and Premium Producers Group per correspondence exchanged in August and October of 2006 (see attached Exhibits B, C), the insufficiency of service along with its timing (nearly a year after Plaintiff was aware of the Maynard's statements and four months after detailed correspondence was exchanged), raises grave concerns about abuse of process with a meritless Complaint. The Fourteenth Amendment guarantees due process, and as noted by the courts "An elementary and fundamental requirement of due process in any proceeding which is to be accorded finality is notice reasonably calculated, under all the circumstances, to apprise interested parties of the pendency of the action and afford them an opportunity to present their objections." Mullane v. Central Hanover Bank & Trust Co., 339 U.S. 306, 314 (1950).

# A. <u>Deficient for service</u> outside the State (individuals)

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<sup>&</sup>lt;sup>1</sup> On 3/20/2006 a firm affiliated with the Plaintiff, Financial Independence Group (and mentioned in the Complaint), circulated an email and Word document that referenced the statements made by the Maynards on the Blog.

The Maynards first became aware of the Complaint when a copy arrived in the mail sometime early in the week of March 5, 2007. It arrived in a plain, handwritten envelope without return address and had been addressed incorrectly to an old residential address; the address subsequently corrected by the post office and forwarded. Appearing to be a 'junk mail' solicitation, the envelope sat unopened for several days. Another copy arrived shortly thereafter (please see attached Exhibits D, E) and the incredulous Maynards then verified the authenticity of the documents with the Arizona Superior Court.

Arizona's statutes are very plain and clear on the matter of service of a Summons and Complaint to an out of state party. Although personal service is preferred (McDonald v. Mabee, 243 U.S. 90, 92 [1917]) and 16 A.R.S. Rules of Civil Procedure, Rule 4(d), "when the whereabouts of a party outside the state is known", service may be made through the post office "by any form of mail requiring a signed and returned receipt." (Id. Rule 4.2(c), emphasis added). Although Plaintiff knew from previous correspondence the Maynard's residential address, they did not follow this procedure, and caused service to be mailed, without any signature requirements, to an incorrect residential address. The post office was able to correct the address and forward the items to the Maynards, but not without significant delay. Without this action on the part of the post office, the Maynards would not have known about the Complaint, at all! The fact the documents miraculously arrived does not excuse the Plaintiff from their requirement of service. The Maynards therefore move that the Complaint be dismissed, for the specific violations of due process noted below.

## B. Deficient for service outside the State (entities)

Even if Plaintiff asserts that service to the Maynards as individuals was incidental to service on their business Premium Producers Group ("PPG"), service of a Summons was still not properly made. 16 A.R.S. Rules of Civil Procedure, Rule 4.2(h) plainly requires that "In case of a corporation or partnership or unincorporated association ... . service under this Rule shall be made on one of the persons specified in Rule 4.1(k)." To the best of their ability, the Maynards can not determine that any attempt at service at PPG's business address was made in any form or in any manner. The business address is a mail center, and is open weekdays from 9am to 6pm. This center routinely receives and accepts items requiring signatures such as certified mail or overnight mail, and they maintain a log of these items. When questioned, an employee stated they did not have any record of any service of court papers to PPG. Again, this deficiency on the part of the Plaintiff is suspicious, because as demonstrated above, the Plaintiff is fully aware of PPG's business address per previous correspondence and the address of the business is also plainly posted on PPG's web site, http://premiumproducersgroup.com.

#### II. Lack of personal jurisdiction

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Since most of the Plaintiff's Complaint revolves around statements made in an online news and information Blog written by the Maynards, it should be noted that online journalists are protected by procedural rules giving extra consideration to their constitutional rights in actions against them (see Banco Nacional de Mexico v. Narco News, Giordano, et al). It is clear by the "format and design" of the Blog that it is an online newsletter (see http://mcppremium.blogspot.com) and meets the definition established in Lunney v. Prodigy Servc. Co., 94 NY2d 242, 249 (1999). The online Blog

comments in question were posted from a computer located in California. Add to this the fact that neither the Maynard's nor PPG have sufficient ties with the State of Arizona to justify requiring them to respond to this lawsuit so far from their home venue of Orange County, California (e.g. they own no property and maintain no offices in Arizona), and the forum non conveniens is certainly a non-merits ground for dismissal. The fact that PPG may have sold software programs to persons who live in the state of Arizona is irrelevant when determining jurisdiction for this particular Complaint, since the Plaintiff's charges are focused on internet libel and online defamation, not software. However, in the unlikely event that subject-matter jurisdiction is held proper in the Arizona Court for some reason, the test of personal jurisdiction would still have to be met, (see Panavision Int'1, L.P. v. Toeppen, 141 F.3d 1316, 1322-23 [9th Cir. 1998]; Leroy v. Great Western United Corp., 443 U.S. 173, 183-184 [1979]) to satisfy the constitutional requirement of reasonableness further detailed below.

### A. Constitutional requirement of reasonableness

A court's exercise of its jurisdiction must align with notions of fair play and substantial justice. *Id.* at 1322. Indeed, "Any hardship to individuals from internet-related litigation... should be minimized through application of the doctrine of forum non conveniens." Stephen H Weiner, <u>Forum Mon Conveniens</u>, 64 Fordham L. Rev. 845, 845 (1995). There exists a great inequity between the parties. Plaintiff is a large, multi-million dollar company of substantial means, represented by an attorney, and would therefore face minimal inconvenience at a change of jurisdiction. Mitchell and Dorice Maynard on the other hand, are a small "mom and pop" business of very limited means, living and working solely in the state of California. Unable to afford

counsel at this time, they will be defendants Pro Se - representing themselves - and making a defense in the Arizona court places extreme hardship on them. The Plaintiff was certainly aware of this when they filed their Complaint in the jurisdiction of Arizona, giving further reason to question their motivation. The Maynards are hereby requesting the doctrine of forum non conveniens be applied, to avoid placing a burden on them that is unconstitutional (International Shoe Co. v. Washington, 326 U.S. 310, 316 -17 [1945]; Travelers Health Ass'n v. Virginia ex rel. State Corp. Comm., 339 U.S. 643, 649 [1950]; Shaffer v. Heitner, 433 U.S. 186, 204 [1977]), and believe that the jurisdiction of a court of Orange County, California where they work and reside is the proper venue.

## B. Additional mitigating circumstances

Notwithstanding the reasons above, the Maynards are also sole caretakers of a minor child, and have no family in California. Defending themselves in Arizona would mean pulling their child from school to accompany them to Arizona. In addition, Mitchell Maynard suffers from an anxiety disorder which makes work outside his home or travel away from home extremely difficult, if not impossible. A letter from one of his doctors is attached as Exhibit F. For these reasons we believe the Court should grant this motion for dismissal based on forum non conviens.

## III. Failure to state a claim upon which relief can be granted

Plaintiff promotes and markets in national advertising campaigns its product, an equity indexed annuity known as the "Balance Plus Annuity" (or simply "BPA") and maintains a web site promoting the product, which is sold to consumers through thousands of agents licensed through its twelve affiliated member firms. Equity indexed annuities have received much

attention in the last year, from regulators, consumer groups, and the media. These facts clearly place Plaintiff in the category of a public figure and thus a review of their product and sales activities is a matter of public concern. See *Ithaca College v. Yale Daily News Pub. Co. Inc.*, 105 Misc2d 793, 796 (Sup. Ct., Tompkins County, 1980), affd 85 AD2d 817 (3d Dept 1981), citing *Reliance Ins. Co. v. Barron's*, 442 F Supp 1341 (SD NY 1977).

In order to recover damages in a defamation lawsuit, a plaintiff who is a "public figure" (see New York Times v. Sullivan, 376 U.S. 254, 84 S Ct. 710, 11 L. Ed. 2d 686 [1964]) or where the defamation involves a "matter of public concern" (see Philadelphia Newspapers v. Hepps, 475 U.S. 767 [1968]) must prove "actual malice" - that the statements made were done so with the knowledge they were false or with reckless disregard for whether they were false. A.R.S. Title 12, Ch. 6, Article 6.1, § 12-653.01 makes it clear that "... good faith belief on the part of the defendant in the truth of the libelous publication... shall not constitute actual malice." The Maynards have maintained all along (and still maintain) that their statements are materially correct and true. Plaintiff offers no specific or actual proofs that the Maynard's statements are false.

Given that the above standards must be applied, Plaintiff further fails to state how the Maynard's statements actually harmed or actually disrupted their business. Nothing in the Complaint offers any specific instances, for example, of harm (Jurlique Inc. v. Austral Biolab Pty. Ltd., 187 AD2d 637, 638 [2d Dept 1992]) or any specific instances of interference with a business relationship (Business Networks of New York v Complete Network Solutions Inc., 265 AD2d, 194, 195 [1st Dept. 1999]). Rather, throughout the Complaint they rely on vague assertions of damages alone. Moreover, in published

articles and advertisements in August of 2006, Plaintiff crows about "exceeding expectations" of BPA sales "by tenfold" (see attached Exhibit G). They cannot have it both ways! Admittedly, the equity indexed annuity industry has suffered a recent downturn overall, as reported by industry data gatherers such as Beacon Research and The Advantage Group. The Plaintiff may be trying to scapegoat the Maynards for any reduction in sales, by filing the Complaint at this particular time.

## CONCLUSION

Arizona Rules of Civil Procedure are very clear as to what constitutes proper service, and the Plaintiff did not adhere to them. Furthermore, it appears that the Plaintiff's, having seen a press release of January 2007 regarding a judgment against the Maynards for a completely unrelated matter, are using the filing of the Complaint (nearly a year after the statements were made by the Maynards) in an opportunistic attempt to secure a default judgment at a time when Defendants are financially and emotionally vulnerable.

Nevertheless, it would cause an undue hardship on the defendants to have to defend themselves in an Arizona court; an Orange County, California court is clearly the proper jurisdiction for this action. Also, the First Amendment guarantees the rights of free speech to the Media, and this protection extends to authors of internet Blogs. Unflattering reviews or comments on public figures or matters of public interest, where factually correct, are also protected and in these cases the burden is on the plaintiff to prove them false. Equity indexed annuities are on the forefront of public interest from regulators, agents and consumers, and independent sources of information about them are vital and certainly deserve First Amendment

protection. Finally, the Plaintiff is so vague regarding any claim of actual damages it does not meet the burden of proving actual loss.

For these reasons, the Plaintiff's Complaint should be dismissed.

Respectfully submitted this 17th day of March, 2008.

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